



## REAL ESTATE

SELECT ASSETS ACQUIRED, HELD OR SOLD

### *Century Plaza Hotel* Los Angeles, California

The Century Plaza Hotel is a premier landmark in the heart of Century City. The 10-acre property includes 1,046 rooms and more than 150,000 square feet of meeting space. Pivotal Group reestablished the property's reputation and image among its constituencies through property renovation and enhancements. The acquisition was an example of securing value-added strategic assets in leading markets.



### *Pinnacle Peak Place* Scottsdale, Arizona

Pinnacle Peak Place is an exclusive 124-acres gated residential community. Located in North Scottsdale, it is one of the last prime residential sites and features beautifully designed luxury homes.



### *Esplanade Place* Phoenix, Arizona

Esplanade Place was the first successful luxury condominium development in metropolitan Phoenix. It was developed by Pivotal Group in partnership with William E. Simon & Sons Realty. The 12-story, 56-unit high rise sold out in 12 months at a record average selling price of \$1.2 million per residence.



***Promontory***  
Park City, Utah

Promontory is a 7,200-acre, 10-square-mile recreational second-home and private mountain community in the heart of the Utah Rocky Mountains just outside of Park City, Utah. Its unique mountain ranch setting offers diverse year-round recreational amenities and activities for the multi-generational family.



***Ritz Carlton***  
Phoenix, Arizona

In partnership with William E. Simon & Sons Realty, Pivotal Group acquired the Phoenix Ritz Carlton, a 281-room, Mobil Four-Star hotel in the Camelback Corridor submarket in Phoenix. Pivotal Group was also involved in the 145-room expansion of the property.



***650 California Street***  
San Francisco, California

Pivotal Group acquired this 33-story Class A office tower located in the heart of San Francisco's Central Business District in October 2000. The property, consisting of approximately 492,000 rentable square feet, offers spectacular views of downtown San Francisco, San Francisco Bay, the Golden Gate Bridge, the Oakland Bay Bridge and surrounding communities. Pivotal Group sold its interest in 650 California in June 2005 to a private investor.



###